

INCOTERMS[®] 2010

Export-U2



■ COSTS	■ RISK	■ INSURANCE
■ All modes of transport	■ Sea	

DESCRIPTION

DETAILS

DESCRIPTION	Exporter	US Customs	Foreign Customs	Customer	DETAILS
EXW Ex Works	■ SELLER			BUYER	Seller is only responsible for making the goods available at the seller's premises. The buyer bears the full risk from there to the destination.
	■ SELLER			BUYER	
	■ SELLER			BUYER	
FCA Free Carrier	■ SELLER			BUYER	Seller is responsible for delivery to the custody of the carrier, which is provided by the buyer. Risk is transferred as soon as loading has taken place.
	■ SELLER			BUYER	
	■ SELLER			BUYER	
CPT Carriage Paid to	■ SELLER		SELLER	BUYER	Seller delivers the goods to the carrier at an agreed place of delivery and pays for transport to the named destination. Risk is transferred at the place of delivery, whereas seller pays for transport to the destination.
	■ SELLER			BUYER	
	■ SELLER			BUYER	
CIP Carriage and Insurance Paid to	■ SELLER		SELLER	BUYER	Seller delivers the goods to the carrier at an agreed place of delivery and pays for transport and insurance to the named destination. Risk is transferred at the place of delivery, whereas seller pays for transport and insurance to the destination.
	■ SELLER			BUYER	
	■ SELLER			BUYER	
DAT Delivered at Terminal	■ SELLER		SELLER	BUYER	Seller delivers the goods unloaded at a specified place inside the agreed terminal. Risk is transferred as soon as the goods have been unloaded.
	■ SELLER			BUYER	
	■ SELLER			BUYER	
DAP Delivered at Place	■ SELLER		SELLER	BUYER	Seller delivers the goods to the disposal of the buyer on the arriving means of transport at the agreed place. Seller assumes the risk until the goods are made ready for unloading from the arriving means of transport.
	■ SELLER			BUYER	
	■ SELLER			BUYER	
DDP Delivered Duty Paid	■ SELLER		SELLER	BUYER	Seller is responsible for bringing the goods to the destination, paying any duty and making the goods available to the buyer. Risk is transferred as soon as the buyer has access to the goods ready for unloading at the agreed destination.
	■ SELLER			BUYER	
	■ SELLER			BUYER	
FAS Free Alongside Ship	■ SELLER			BUYER	Seller is responsible for delivery of the goods at the quay alongside the ship. From this point onwards, risk lies with the buyer.
	■ SELLER			BUYER	
	■ SELLER			BUYER	
FOB Free on Board	■ SELLER			BUYER	Seller is responsible for delivery of the goods loaded on board the ship. Risk is transferred as soon as the goods have been set down inside the ship.
	■ SELLER			BUYER	
	■ SELLER			BUYER	
CFR Cost and Freight	■ SELLER		SELLER	BUYER	Seller covers cost of freight, duty unpaid, to the named port of destination. Risk is transferred as soon as the goods have been set down inside the ship.
	■ SELLER			BUYER	
	■ SELLER			BUYER	
CIF Cost, Insurance and Freight	■ SELLER		SELLER	BUYER	Seller covers cost of insurance and freight, duty unpaid, to the named port of destination. Risk is transferred as soon as the goods have been set down inside the ship.
	■ SELLER			BUYER	
	■ SELLER			BUYER	